



Your Divine Market

Class 3 - Tapping

Everybody, go to your karate chop or your sore spot.

I am just not different enough.

I am afraid that I'm just I'm not different enough...

That they won't be able to afford me, or at least, they'll feel like they can't afford me.

They won't see me as different.

I'm just confusing them with my work.

What if I do get them in?

And what if they won't be willing to do the work or they don't want to hear the information ... the controversial information I feel guided to share?

And what if they won't do the work?

They won't have time to do it or they won't have money.

They'll just like say they'll do it or say they'll pay but then they won't pay.

What if they don't see me as an expert?

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What if I don't have the answers that they're looking for?

What if I can't provide what they're looking for?

I don't know if they really want to work with me.

Heck, I don't know if I really want to work with them!

How do I ever know what my market's challenges are or where they're hanging out?

(I don't know with you, guys, but I can feel the energy just sinking. Just stay with it. Trust me; stay with it.)

It's okay. It's okay. All of these are okay.

No matter what I'm feeling about finding my target market,

No matter what I'm feeling about being able to attract my Divine clients,

No matter what I'm feeling about this process of building my business and standing in my power, and being strong, being that light,

Even with all of these, it's okay.

This is really just normal.

It's normal to feel this way.

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I'm stepping into something big!

I'm stepping into my Divine calling.

I'm stepping into the power of who I am, what I've come to do.

Yes, okay, I get a little confused sometimes. So what?

Heck, Rome wasn't built in a day.

Babies don't learn to speak the first time they hear something.

They sure as heck don't learn to walk.

But for some reason, I think I should have my business all figured out.

I should have my market all figured out.

I should have all of my answers totally figured out.

*I don't give myself room to just not know, and to just be in the not knowing,
so that the knowing can come through.*

I resist it,

I get scared,

And I get uncomfortable,

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And I don't want to stay there.

So I decided I better go learn something else.

It's okay.

This is what it looks like.

This is what building a Divine business looks like.

There's a little flailing,

There's a little flapping,

There's a little uncomfortableness,

There's a lot of "I don't know-ness,"

And that's okay.

I'm exactly where I need to be.

I am different enough.

My people can afford me.

Maybe not everybody but that's why I'm going to give them different levels.

I'm going to give them different types of offerings.

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Some can and will figure it out how to pay me.

It's so funny. For some reason, I think it's too hard to find them.

Maybe it's because I haven't been looking in the right places.

Or I have been too afraid to see them.

I bet I can find them.

Because I'm open to who they are and where they are.

And I say "yes" to seeing them.

I say "yes" to people who are willing to do the work.

I say "yes" to people who have time to do the work.

Everything that I am is perfect for my people whenever they come at whatever time.

And I trust this.

They wouldn't be in front of me if they weren't ready to hear what I have to share.

They wouldn't be in front of me if they weren't ready to experience what it is that I have to offer.

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I'm an expert because I say I'm an expert.

I claim my expert status.

And the reason I'm an expert is because I have been called to do this work.

Well, I'll be better at it in 5 years, yes, of course!

So what?

It doesn't take away from who I am and where I am now.

I know that I can reach my people because I've been called to do that.

And I know that the people who want to work with me will show up.

I trust that.

I trust and I follow my Divine guidance.

I say "yes" to opportunities that are in front of me.

I say "yes" to speaking opportunities.

I say "yes" to training opportunities.

I say "yes" to connection opportunities.

And I learn each and every time a little more about myself, and a little more about my market.

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I learn what their challenges are because they tell me, and I listen.

I am the expert they are needing.

Not everybody! But the ones who are my people, I am their expert.

I claim this.

I own it.

I trust it.

I believe in it.

I declare it.

And I say “yes!”

Okay, nice deep breath. Really good, guys. Really, really good!

Divine hugs,

Anne

Rev. Anne Presuel
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